PPL Exposure Pipeline / 10 "In Play"

Associate Name: **Pipeline Beginning Date:** **Associates To Date:** **Memberships To Date:**

PROSPECTS Telephone #	1st Exposure	F / U Call	2nd Exposure	F / U Call	3rd Exposure	F / U Call	4th Exposure	F / U Call	5th Exposure	F / U Call	6th Exposure	F / U Call	*Asso.* *or Mem.*	Drip List

Exposures: Recording 212-990-6324/6168/800, 3 Way Call, CD, DVD, Conference Call, One on One, Two on One, Luncheon, PBR, Website
Super Saturday, Regional Rally, Brochures, Magazine Articles, Profiles of Success, Business Briefing