

PLAYER'S CLUB

Created by Theresa & Frank AuCoin

PLAYER'S CLUB ADVANTAGES

- Setting the pace for your team
- Creates a RHYTHM of consistency and growth
- Keeping us in "Phase One" activity vs. "management mode"
- Getting to be a "PLAYER"!!
- Being a "Role Model" for other associates
- Bonus checks after 12 months
- Qualifying for annual vacation trips!

PPL 2012 VACATION TRIP

Maui Hawaii

- For YOU and One Guest
- 5 Days & 4 Nights
- Airfare
- Hyatt Regency Maui Resort sleeping room
- \$500 EXTRA spending \$ charged to your room

Hawaii

2012

One of the most exciting incentive trips to date awaits 500 hard-working Associates and their guests at the **Hyatt Regency Maui Resort and Spa** located in **Lahaina, Maui, Hawaii** where you will spend **FIVE days and FOUR nights** as a winner of the **June 21-25, 2012** incentive trip. **Hawaii** is the dream destination! As **Mr. Stonecipher** says – **YOU'RE ALL INVITED; it is up to you to accept the invitation.** Set your goals today to **qualify for the 2012 trip to Maui!**

The contest period is May 1, 2011 - January 31, 2012 and the Top 500 will be determined in the following order:

Group One - All associates that qualify Platinum Executive Director each month of the contest period (based on production months May 1, 2011 - January 31, 2012) will be invited!

Group Two - Associates that qualify for Silver or Gold Executive Director, or higher, as well as Player's Club (based on production months May 1, 2011 - January 31, 2012) each month of the contest period will be invited! If the Silver/Gold Executive Director level is not achieved any given month associates may still be considered in Group Three or Four.

Group Three* - Associates that qualify for Executive Director or Bronze as well as Player's Club (based on production months May 1, 2011 - January 31, 2012) six of the nine-month contest period will be invited! Associates that do not meet the six-month minimum of Executive Director and Player's Club may still be considered in Group Four!

Group Four* - The remaining slots will be filled with associates who Player's Club qualify a minimum of 6 months during the contest period, based on total Player's Club points earned during the contest period (new PC points, carry-over points excluded).

*Groups Three and Four must have a rolling 12-month Player's Club persistency of 75% or better to count any given month towards qualification.

NOTE: In order to be selected as a winner, Associates must maintain an acceptable persistency. Those with sub-par persistency - as well as those Associates not permitted full advance commissions by the Company - will not be extended an invitation.

Travel accommodations for this contest must be coordinated through Ada Travel Services. While we will make every effort to accommodate your travel requests, final determination of acceptable fare will be made by the Corporate Office. Winners can only redeem this trip for the dates indicated as part of the overall contest. The trip is not transferable to another person and is not redeemable for cash; if you are unable to attend, the trip will be awarded to the next person in line who met the qualifications. The trip is provided to you and one guest. You may bring your children (at your expense) provided they are unmarried dependent children under the age of 23 living at home or attending college full-time. Each winner will also receive \$500 spending money in the form of a room credit. This can be used for any expenses charged to your room including, but not limited to, restaurant or room service charges, spa treatments, and activities/excursions booked through Hyatt Concierge.

Winners will be invited beginning with Group One, then Two, Three and Four. Winners will be notified via email and or phone call and must complete booking by the established cutoff dates, including the submission of your itinerary for reimbursement should you choose to book your own flights. If you fail to meet established deadline, you will forfeit your trip and it will be awarded to the next qualified attendee. Winners must be Associates in good standing with the company at the time of the contest's travel period.

Flyer available at
www.prepaidlegal.com
Document # 23323

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Predicted to be
by far the largest
of the Groups

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Maui Hawaii











HOW DOES IT WORK?

GOAL: 5 POINTS per month minimum

Minimum each month May 2011 – January 2012

Carry over up to 5 points each month

Accumulate as many new points each month as possible

HOW DO WE GET POINTS?

POINTS

SELL A MEMBERSHIP = 1 POINT

RECRUIT A NEW FS ASSOCIATE = 1 POINT

HELP YOUR NEW ASSOCIATE FASTSTART QUALIFY = 2 POINTS
(Those you personally recruited – placed included)

Refer to Documents on Demand # 23323 for complete details on www.prepaidlegal.com ~ Associates Only

EXAMPLE

RECRUIT one New Associate,
sell a Membership to him/her,
and help him/her FastStart Qualify.

- - - - -1 point

- - - - -1 point

- - 2 points

RECRUIT one more New Associate,
sell a Membership to him/her...

- - -1 point

- - -1 point

Monthly Total: 6 points
5 for current month & 1 roll-over for next month

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TRACK YOUR PROGRESS!



the Pre-Paid Legal

Player's Club

MY PLAYER'S CLUB PROGRESS CHART

Count down progress each month. "X-out" each "points-needed" square as points are earned.



May 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a ONE-STAR PLAYER!	Total # New Points
June 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a TWO-STAR PLAYER!	Total # New Points
July 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a THREE-STAR PLAYER!	Total # New Points
August 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a FOUR-STAR PLAYER!	Total # New Points
September 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a FIVE-STAR PLAYER!	Total # New Points
October 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a SIX-STAR PLAYER!	Total # New Points
November 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a SEVEN-STAR PLAYER!	Total # New Points
December 2011	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm an EIGHT-STAR PLAYER!	Total # New Points
January 2012	5 points needed	4 points needed	3 points needed	2 points needed	1 point needed	I'm a NINE-STAR PLAYER!	Total # New Points

GRAND TOTAL:

The Point Requirements

To be a member of the club, each month I must earn at least 5 points through any of the following combinations: (I can earn extra points any month and roll over as many as 5 for the next month.)

- Recruit a new Fast Start Associate - Earn 1 point
- Sell a Membership - Earn 1 point
- Help your new Associate FastStart Qualify - Earn 2 points

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**DREAMS NEVER DREAMED
WILL NEVER COME TRUE!**

Harland C Stonecipher, Founder, Pre-Paid Legal Services, Inc

Welcome to PLAYER'S CLUB!