PERFORMANCE INTERNATIONAL

DREAM ACHIEVE INSPIRE

MONTH: March 2011 Team Membership Goal: 53 Recruiting Goal: 20

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Date Rec. Goal Actual Mem. Goal Actual		1 1 2	2 2 4	3 3 6	4 4 8	5 5 10
6	7	8 6 12	9 7 14	10 8 16	11 9 18	12 10 20
13	14	15 11 22	16 12 24	17 13 26	18 14 28	19 15 30
20	21	22 16 32	23 17 34	24 18 36	25 19 38	26 20 41
27	28	29 21 44	30 22 47	31 23 50	April 1 24 53	

1. Fill Calendar in with Days of the Week. ☐ 2. Add up how many Counter Update Days there are: 24 3. What is your Monthly Membership Goal? 53
4. FORMULA for daily goals: Monthly Goal: 53 divided by # Counter Update Days 24 = DAILY GOAL: 2.21.
5. Fill in your Daily Goals (memberships ☐ & recruiting ⬡), progressively adding the numbers so that you end up with your goal at the end of the month.
6. Keep up with your daily progress by filling in your actual numbers daily. Compare. Are you ahead or behind? Etc.