

PIPELINE - 10 IN PLAY (Prospect Follow-Up Sheet)

Associate Name: _____

Pipeline Beginning Date: _____

Associates To Date: _____

Memberships To Date: _____

Revised 07/26/08

PROSPECTS State/Telephone #	1st Exposure	Follow Up Call	2nd Exposure	Follow Up Call	3rd Exposure	Follow Up Call	4th Exposure	Follow Up Call	5th Exposure	Follow Up Call	Associate or Mem.ber	Drip List
1)												
2)												
3)												
4)												
5)												
6)												
7)												
8)												
9)												
10)												

Exposure Tools: MAGAZINE, PBR DVD/CD, Perfect Business DVD/CD, FLIPCHART, www.greatjoboption.com, www.PPLMediaroom.com, Recruiting Conference Call, Business Briefing, Luncheon, Private Business Reception, Private Conference Call, etc. _____

RECRUITING CALL NUMBERS: _____

MEMBERSHIP CALL NUMBERS: _____